



Simon Salinas
County Judge

County of Willacy

190 N. 3rd Street
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January 6, 2006

To Whom It May Concern:

Willacy County is pleased to recommend the services of Tel-Com Consulting. Mr. Randle Hall of Tel-Com Consulting did a through review of our telecommunications services and identified savings opportunities that reduced our annual total telecom spend by over \$20,000, which was more than 40% of the total. This review included a detailed analysis of our local, long distance, and data services. The review also included the elimination of a number of services that were not being used in the local and data areas, resulting in refunds from the providers. Mr. Hall kept me well informed throughout the preliminary phase and later presented a very professional and detailed report of their recommendations.

Based upon the results achieved, I highly recommend Tel-Com Consulting to any business interested in reducing their telecom expenses.

Yours Truly,

Judge Simon Salinas
County Judge
Willacy County, TX